

Brushwork

Interbrush Review Issue 177 – Heft 177



See you in 2016
MESSE FREIBURG



International Trade Fair of Machines and Accessories for
the Brush, Paintbrush, Paintroller and Mop Industries

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2012: A Diamond Year with more to come!

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AIRSTREAM COMMUNICATIONS



A letter from the editor: Brian Hall

We are now half way through 2012 and it is certainly turning out to be diamond year!

Interbrush is our own international friendship and business networking event and the contacts and friendships run deep in our industry. I cannot believe there exists an industry such as ours that has such a mutually supportive combination of excellent and innovative suppliers supporting businesses which make truly useful and indeed essential products.

In 2012, Interbrush went from success to success. Apart from Interbrush, there is no other time or place for anyone to have the opportunity of becoming acquainted with all the important trends and innovations of this industry.

Every exhibitor seemed to share our enthusiasm for Interbrush. Here are a few comments: Andrew MacLroy of Hahl-Pedex told us:

"We were very satisfied with the quantity and quality of the visitors to our stand, especially looking for abrasive and dental care filaments.

We showcased 2 new abrasive products and had great interest in this area, so much so, we ran out of printed marketing material after the first day and had to send for more for Thursday and Friday!

We are now in the process of following up on the enquiries and sampling.

In our dental care and personal care area, we met new potential customers from all over Asia, and are also in the process of following up these contacts".

Francesco Castagnoli, General Manager Marcegaglia Oskar told us: "The participation to InterBrush has turned out positively for our company. Thanks also to its 4-years schedule, which we believe is appropriate, the exhibition has met our expectations, being the occasion to meet our established contacts as well as new and potential customers, including new players that have emerged during the recent years.

The show has also been the ideal opportunity for us to introduce our brand new production line in the Polish plant of Praszka - we were able to collect positive feedbacks by the Eastern European visitors.

Overall, the exhibition has confirmed the current market trends, with weak performances in Western and developed countries, and a more lively atmosphere in Eastern Europe and among emerging powers".

Alessandra Corradi of Arix spa commented:

"Interbrush is always an interesting fair, a meeting point

for specialists..."

Gabriella de Francesci of GDF said: "Interbrush was even more interesting than previous ones, there were much more people really interested in this show"

Francesca Fantozzi of B&F srl said: Our impressions about the fair are: good quality of visitors; good atmosphere for doing business, we were well received, we would like to see the fair every 2 years, this fair is very important for us its the only fair we participate for our work.

Annemarie Knolmayer of MBK told us: "We really enjoyed the very busy days of the Interbrush 2012 and appreciated the highly interested visitors and customers". She added: "our machines on the show were very well received especially the new machines for fabric rollers we are developing".

FEIBP Congress

In September, FEIBP will hold its 54th Congress, from 20 to 22 September 2012 in St Gallen, Switzerland.

St. Gallen is Located in a hilly landscape and with a panoramic backdrop of the majestic Saentis and the Alpstein massif.

The St Gallen - Lake Constance region is where opposites combine to provide everything you could want. The hustle and bustle of St Gallen with its Abbey District, elevated to the status of World Heritage Site, is a must-see. On the banks of Lake Constance, from Rorschach to Altenrhein, you can visit lake beaches, enjoy water sports or visit exciting museums dedicated to flying and transport. The countryside around St Gallen offers hikers, walkers and cyclists a rich variety of trails with delightful panoramas of mountains and the lake.

Contents: Issue 177, June 2012

Editor's Letter	3	Interbrush Awards 2012	18
Interbrush overview	4	Fili & Forme was there!	20
DuPont Filaments: innovation at Interbrush ...	8	75th anniversary Minelli Group	20
Borghi at Interbrush 2012 and "The Brush District" Grand Opening	10	PlasticFibre Quality at Interbrush	22
Frank Kigyos appointed Wöhler agent for the USA and Canada	12	Pogliani: Success at Interbrush!	22
Zahoransky at Interbrush 2012 & its In-House Exhibition	14	Interbrush stand visits	24
PMM at Interbrush 2012	16	FEIBP Congress announcement St Galen ...	40
		Brushwork Directory	41
		Advertisers' Index	43

Be at the FEIBP Congress with Brushwork!

Brushwork 3



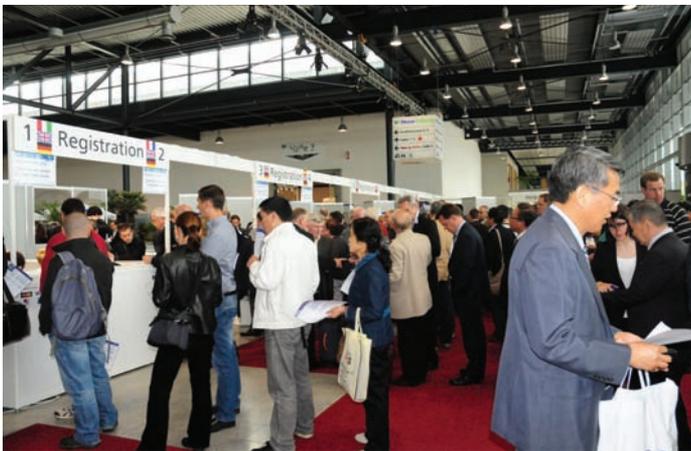
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International Trade Fair of Machines and Accessories for the Brush, Paintbrush, Paintroller and Mop Industries

“Interbrush” is the worldwide leading specialized trade fair for machines, materials and accessory equipment of the broom, brush, paint roller and mop industry

- Interbrush 2012 was a huge success
- The city of Freiburg and Messe Freiburg were excellent hosts
- Exhibitors report good or very good sales and hope for further business success following their representation in Freiburg



The morning rush for admission was sustained on each day of the show!



“The 10 % growth of the number of exhibitors shows we are heading in the right direction with Interbrush”, said CEO Klaus W. Seilnacht of Messe Freiburg

The 11th internationally leading trade fair for the broom, brush and paint roller industry “Interbrush” in Freiburg has ended with very good results for all involved. It attracted around 7.000 visitors from 85 countries and more than 200 exhibitors from 29 countries all over the world. When the trade fair ended on May 11th 2012, exhibitors con-curringly spoke of very good business contacts and results, and high hopes for further good sales in the near future. “The 10 % growth of the number of exhibitors and of the exhibition space has showed us that we are heading in the right direction with Interbrush”, said CEO Klaus W. Seilnacht of the Messe Freiburg. The positive feedback of exhibitors and visitor together with more than three decades of experience and cooperation between Messe Freiburg and its partners are in Seilnacht’s opinion the keys to the success of this highly international fair, which attracts more than 70 % of foreign participants.

Ian Moss, president of ABMA American Brush Manufacturers Association, praised the city of Freiburg: “Freiburg is the city of cycling and recycling, and it is one of my favourite cities in the world”, he said. “Interbrush” has been a guest in Freiburg since the mid-seventies. This

year’s exhibition was already the third to take place in the relatively new convention halls of the Messe Freiburg. It was once more a place of interaction and mutual inspiration, as Moss declared. Pierre Simler, president of FEIBP European Brushware Federation added that “Interbrush” brings together the representatives of “a small, but highly sophisticated industry, living on high-tech products and constant innovation”.

At the centre of attention of interbrush’s visitors and exhibitors were once again raw materials, semi-finished products and the latest developments in production technologies and machines. The latter were presented partly as impressive and colourful functioning production lines. “We could do some really good business”, concluded exhibitor Bart Boucherie from Belgium. “For us machine producers it is always a huge piece of work to get ourselves installed here. For that reason we are of course very happy, that we managed to do some direct sales here in Freiburg. The exhibition was very successful for us!” and the success is about to continue, as Dennise Silva from Mexico City points out: “We made some very good new business contacts during the three days in Freiburg. We



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Ian Moss, president of ABMA American Brush Manufacturers Association



Pierre Simler, president of FEIBP European Brushware Federation

are convinced that they will lead to some good business results in the near future.” Silva also underlined the perfect organization of the “Interbrush 2012” in Freiburg.

Marco Minelli, CEO of the Italian Minelligroup stressed this point of view, summing up the results for many other exhibitors: “Interbrush is the most important meeting point for our industry. It’s an absolute must to be here. We are very happy with the contacts and business talks we have conducted here. The fair was a huge success!”

Paolo Roversi of Borghi Italy expressed similar views: “The visitors of the “Interbrush” have felt at home at our representation here. Almost like at home in Italy! The exhibition was extremely successful for us and we are already looking forward to coming to Freiburg in 2016!” Sven Clever of Zahoransky in Freiburg added: “Our presentation here was praised by many visitors. The enormous amount of work we put into it really payed off: We managed to achieve more direct sales here than ever. The frequency of visitors was very high and we made a lot of new contacts throughout the three days of the exhibition. For us it was the best show ever!”

But the “Interbrush” is also a huge success for Freiburg and the Upper Rhine Valley tourist region between the Black Forest, the Alsace and Northern Switzerland: It brings an estimated number of 10.000 additional overnight hotel stays to the region, as Kerstin Schultheis of Holiday Insider AG in Freiburg points out: “We registered lots of bookings in correspondence with “Interbrush 2012”, and a lot of those guests stayed longer than the actual three days of the exhibition, some spend up to two weeks here in the area!”

The exhibition guests come from all over the world with a wide range of nationalities from Algeria to Brasil and China. Exhibitors and visitors alike repeatedly praise the beauty of the region, the good food and the friendly, easy going lifestyle of the people. Or, as Bavarian exhibitor Annemarie Knolmayer of MBK Maschinenbau puts it: “Everything was organized fantastically and the days here were a big success for us. And Freiburg is always a special treat for us, too. The spring season, the fine asparagus dinners and the Mediterranean climate are things we enjoy tremendously. We’ll be here again in four years!” The 12th “Interbrush” in Freiburg will be in 2016.



Klaus W. Seilnacht, Manager Messe Freiburg at the opening Ceremony



Otto Neideck, Mayor of the City of Freiburg encouraged visitors to spend more time in the area around Freiburg.



Otto Neideck, Mayor of the City of Freiburg and Mr and Mrs Seilnacht visit the Brushwork stand accompanied by girls in traditional Black Forest dress.

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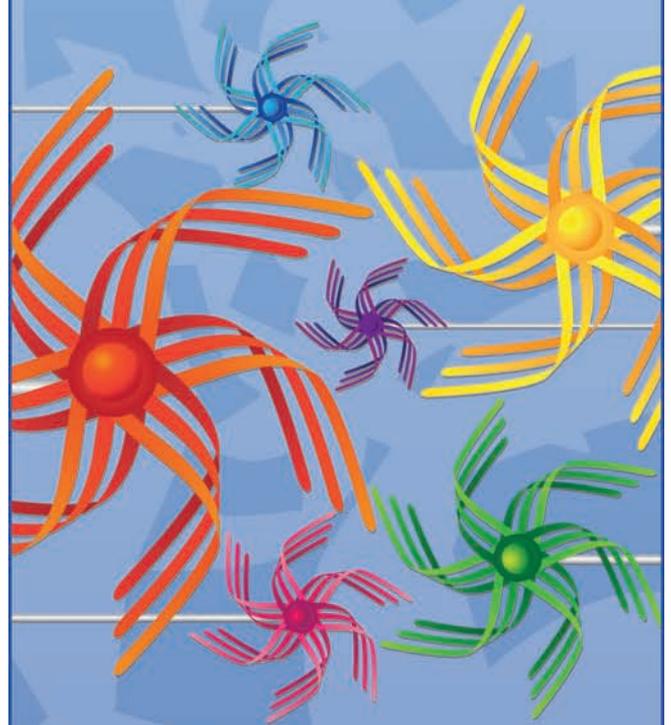


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DuPont Filaments: innovation and global reach at Interbrush!



Some of the dedicated DuPont Team at Interbrush 2012.

DuPont showed its confident mood at the 2012 Interbrush expo with its multi-segmented DuPont Filaments business, showcasing the latest in its offering of specialized synthetic filaments for the abrasives, cosmetics and fine filaments, paintbrush and toothbrush markets.

Most global supplier

DuPont is a premier global supplier of brush filaments, by virtue of its manufacturing, sales, marketing, product offering and development capabilities, particularly in the Americas and Asia-Pacific regions. The company has established a record for reliability in the brush markets it serves, enabled by its upstream polymer integration, its multiple supply sites and a manufacturing base that is set-up to provide flexibility in product types.

Welcome to the Global Collaboratory™

DuPont is applying its broad range of scientific knowledge and expertise to the world's greatest challenges, collaborating with others to provide the solutions that make the world a better place. We accomplish these objectives by working with customers and applying our global capabilities in application development, polymer technology, innovation and operations.

Premier supplier of toothbrush filaments

DuPont is a premier supplier of filaments to the toothbrush industry, offering a broad portfolio of innovative, high quality, high performance products in many standard colors. A highlight at Interbrush 2012 are DuPont™ Tynex® StaClean™ anti-microbial filaments containing antimicrobial additives to inhibit the growth of bacteria, enhancing dental health and well-being. StaClean™ filaments meet U.S. Environmental Protection Agency (EPA), U.S. Food and Drug Administration (FDA) and European food contact requirements.

Dynamic growth in cosmetic and fine filament brushes



In the cosmetic and fine filament sector, DuPont offers an almost limitless variation in filament flexibility, stiffness and softness for face, mascara and nail brushes, and a beneficial alternative to animal (or natural) hair brushes. Marketed under the DuPont™ Natrafil® brand, these sophisticated synthetic filaments offer the look and feel of natural hair with equal or better pick up and release performance, but without the imperfections inherent to natural products. Natrafil® filaments complement a broad range of Tynex® filaments, and anticipate the big return to popularity of twisted filament mascara brushes.

Long life for DuPont paintbrush filaments

Today, paintbrush filaments from DuPont offer many options in shape, color and taper control to give the professional and do-it-yourself painter superior pick up and less water absorption for smooth, even paint release. Trademarked DuPont™ Tynex® and Chinex® tapered nylon, and Ore!® tapered polyester filaments for premium paintbrushes, DuPont's



extensive range of standard dyed colors allow paintbrush manufacturers to vary colors in their formulations without batch dye, saving time and cost.

Meeting new demands in abrasive filaments

DuPont has observed changes in the properties demanded by users of abrasive and industrial filaments. Industrial processing applications are becoming increasingly severe, particularly in high temperature chemical environments, and users demand more efficient deburring and polishing of metal parts. Despite these tougher requirements, operators also expect brushes and filaments to last longer to reduce processing costs. In addition, new applications are emerging which require more aggressive and powerful abrasive (ABR) filaments.

New at Interbrush 2012 are Tynex® A HDP filaments, providing enhanced caustic and heat resistance in extreme applications such as metal sheet cleaning processes in steel mills. The new filaments exhibit better tensile strength, enhanced impact fatigue and resistance to brushing motion during long-term exposure to strong acid solution at 85°C than standard filaments. DuPont is also developing a new grit-loaded filament for the silicon ingot polishing process used in the photovoltaic industry.

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The miracles of science™

Borghi at INTERBRUSH 2012 and “The Brush District” Grand Opening



“The best InterBrush ever” are the words we heard again and again at the Borghi booth during the three days exhibition at InterBrush 2012 trade fair in Freiburg. InterBrush has been for Borghi, Unimac and Techno Plastic another opportunity not only to meet up with clients or to get to know new friends, but also an opportunity to strengthen the company’s internal bonds.

The hottest thing at the Borghi, Unimac, Techno Plastic booth was definitely a stunning combination of atmosphere and technology. Apart from the friendly environment you could feel the excitement and people had the chance to see some revolutionary innovations both in the household and in the technical brush field. Certainly the WORLD PREMIERE of a “Variable Stroke” Drilling & Filling machine named “JUPITER” (international patent pending) able to produce efficiently, all kinds of Industrial Brushes with various lengths of fiber, was one of several center-pieces of pride for Borghi. Another center-piece was the staple-set/anchor-set machine named “PITAGORA”. This machine is a three station-turret brush machine, able to produce automatically, completely finished long cylinder brushes and disc brushes thanks to the on-board electronic trimmer that can trim every kind of profile. Another new innovation presented by Borghi was the “MATIC” concept. This new design incorporates a highly versatile and simple technology to use a robot to connect drill/fill machines with trimming/flagging and finishing machines at a great price. Unimac also created a lot of “buzz” with their

machinery such as the H4U (Handles 4-U), a versatile, handle assembly machine. For Power Brush testing, Unimac’s “Life Test” machine showed how it is able to measure wear and life span on Power Brushes. Techno Plastic did not have any machinery on display at InterBrush due to the size of their equipment. However, Techno Plastic did have something to show, as they introduced the NEW FACE of Techno Plastic, complete with new Logo, Literature and Product Offerings.

After InterBrush, the Opening Ceremony of “The Brush District” took place in Italy. This event was the inauguration of the new home for Techno Plastic and Unimac, alongside of Borghi, being called “The Brush District” located in Castelfranco Emilia. The visitors enjoyed the warm and friendly atmosphere and were very impressed by the new opportunities they found there in terms of new machines and technology. “The Brush District” mirrors the strong level of unity and cooperation between the companies and community, because “working together makes the difference!” There is one place in the world where you can visit and see so many solutions for the Brush Industry. It is a place where you can learn so much in just one or two days, regarding the world of Brushes and the equipment to manufacture not just all kinds of brushes, brooms and mops, but also their component parts such as handles, brush blocks, fibers and more. This place is “The Brush District”... Come visit it today, our doors are open!



NICE TO MEET YOU!

GETTING TOGETHER WITH OUR CUSTOMERS WE EXCHANGE VISIONS AND WE GIVE SHAPE TO THEIR IDEAS. Individual perspectives become shared and open up new horizons of unexpected solutions. This is why we prefer to meet you face-to-face.



Gianluca Governatori | Machinery Technician

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Frank Kigyos appointed Wöhler agent for the USA and Canada



Matthias Peveling with Frank Kigyos

include not only custom contour trimming, but also the processing of plastic tubes: Tube lengthening; inner calibration and internal.

We look forward to a successful partnership with Frank and would like to take the opportunity of thanking Brian Connors for his excellent service over the years!



BBM 700

Wöhler is pleased to introduce Frank Kigyos as our new agent for the USA and Canada, following Brian Connors' retirement

Frank is managing director of Franklin Automation Inc., a company surely well known to the most of us. The agency will deal with the sales and service of all Brush Tech products. The official handover was made at the Interbrush fair in Freiburg, where customers were able to meet both Frank and his technical plant manager Jason Plohr on the Wöhler stand.

Latest developments they were able to show to interested customers include:

The all new SHF 400, making its debut at the Interbrush show in Freiburg! A system specially developed for the flexible production The system features servo driven technology for high production rate, integrated disk magazine and punching. The segments produced are optimally balanced thanks to perfect wire distribution and the minimal use of metal parts ensures lowest material costs.



ZVA 600



SHF 400



SBM 92

The BBM 700 is a modular design brush body moulding machine for the production of brush bodies, end pieces and adapters for technical brushes. Basic contours, such as grooves or centrings, can easily be formed in the brush bodies. A single extruder serves up to 8 tool stations in any required sequence, meaning that no production time is lost for cooling the products in the tools. Economic highlights include low investment costs for tool sets and the possible use of low-cost recycling material.

An excellent example of our dedicated product: the use of a new angle gear drive has drastically cut set-up times for new brush types. The new twist knot head allows waste-free production with low costs for consumables. Even the machine control has been optimised, making it more clearly structured and function oriented. The strip brush machine SBM 92 with its extensive range of optional modules allows the production of various types and styles of strip brushes. The modular design offers everything from a simple basic version up to a fully automatic production system with a production speed of up to 40 m/min. Representing new developments in the cutting and trimming of fill materials and brushes is the multi functional trimming bench type MTB 1000, optimised for roll and disc brushes and providing a particularly easy operation. Available options



MTB 1000

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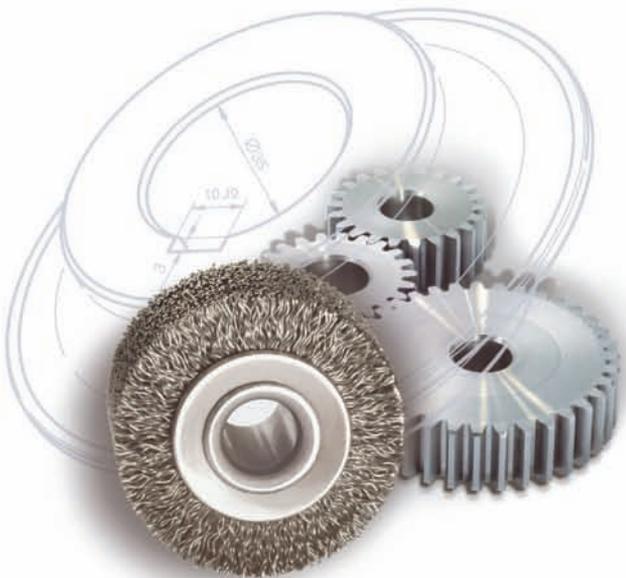
SHF 400
Brush disk segment production



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- Production of brush segments in disks with crimped wire
- Servo driven technology for high production rate
- Integrated disk magazine and disk punching
- Minimal use of metal parts for low material costs

Further information: www.bt.woehler.com





ZAHORANSKY at INTERBRUSH 2012 & its In-House Exhibition

The ZAHORANSKY GROUP took part in the "INTERBRUSH 2012" trade fair under the motto "Art of Technology". The term "Art" stands for highly developed competence based on knowledge, practice, perception, imagination and intuition, creativeness and the realisation of these abilities.

With the appearance at the exhibition this year, the ZAHORANSKY Group succeeded in imparting to the numerous visitors, the unique approach with which the continuously innovative and custom-made solutions for the brush and plastics industries are created.

In total, approximately 4.500 guests were greeted at the 1.000 square metre stand. In a relaxed atmosphere with a studio character, competent advice was given and information on application oriented and future oriented technologies imparted. iPad stations with detailed information on the machines and units that were exhibited rounded off the information supply with a - unique in the brush industry - "ZAHORANSKY App" for smartphones as well as a digital, special edition of the customer magazine "CONTACT".

The ZAHORANSKY Group was given two distinctions for this exceptional appearance. In collaboration with the "Messe Freiburg" and the Internationally famous trade magazine "Brushwork", the



Three generations of the Zahoransky family together with the mayor of Freiburg, from left to right: Black Forest girl; Ulrich Zahoransky; Otto Neideck, Mayor of the City of Freiburg; Klaus W. Seilnacht, Manager Messe Freiburg; Black Forest girl; Dr. Heinz Zahoransky; Sven Clever (Nephew of Dr. Heinz ZAHORANSKY)

ZAHORANSKY Group was awarded "Most Impressive Stand" and "Best Company Publicity Materials" based on an independent and neutral visitors' survey.

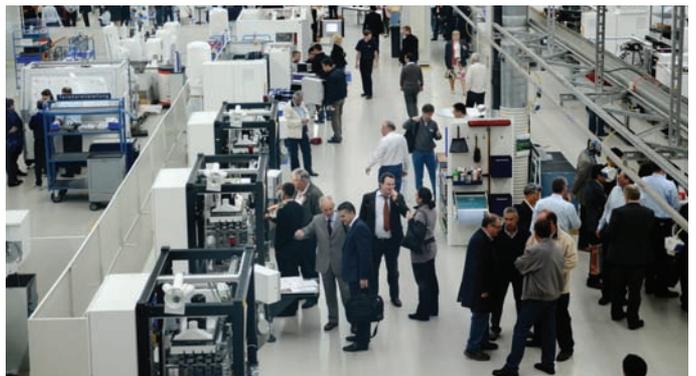
At the concluding in-house exhibition, "ZAHORANSKY Open House", on Saturday in Todtnau-Geschwend, a further 500 visitors were able to get an impression of professional, modern production together with additional types of machines and units as well **ZAHORANSKY's vocational training concept.**

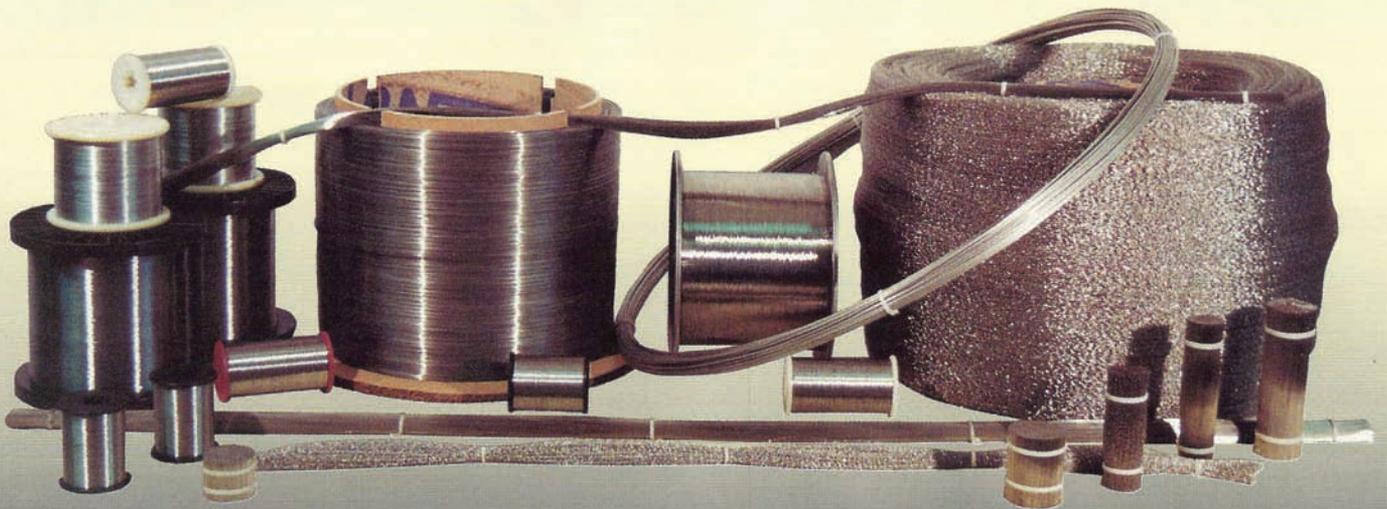
As well as discussions with the ZAHORANSKY experts, all guests welcomed the possibility of exchanging experiences with other companies.

Unfortunately, due to the thick fog, the helicopter sightseeing flights had to be cancelled for safety reasons. However, this will

be made up for in 2013 as part of the "111 Years ZAHORANSKY"-celebration.

Robert Dous, Director Sales/Marketing the „Art of Technology“ concept, said: "This Interbrush really was sensational. We succeeded in clearly rising above the competition and in putting across the benefits and advantages of ZAHORANSKY. This is reflected not only in the number of visitors and the awards but also in the feedback from our customers and guests and in the orders in multi-millions of Euro achieved already at the exhibition"





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PMM brings a fine experience to INTERBRUSH 2012.

Knowledge, Quality, Flexibility and Technology come together to build a special occasion.

Giving a real quality insight by presenting a Contemporary Mexican Cuisine Tasting makes sense.

PMM's presence at INTERBRUSH 2012 was as bright and colourful as usual, but with an extra surprise dedicated to visitors' senses.

Honoring Mexico's renowned hospitality, PMM offered a Contemporary Mexican Cuisine Tasting specially designed for the exhibit.

This culinary tasting celebrated the declaration made by the United Nations' Educational, Scientific and Cultural Organization (UNESCO) recognizing Mexican cuisine as an "Intangible Heritage of Humanity".

Expressing the capacity for innovation of the new generation of Mexican culinary artists was the mission that PMM entrusted the talented Chef Santiago Ortega. He is a young and talented creator whose work represents the avant-garde in Mexican gastronomy.

Another invaluable partner in conceiving this experience was the "Colegio Superior de Gastronomía", a prestigious culinary institution where the new trends in Mexican gastronomy are being 'cooked'. Their creative energy and international expertise made the values that both companies share tangible: knowledge, experience and innovation.

The tasting that PMM prepared for INTERBRUSH 2012 represented their love for tradition and technique, an impeccable sense of quality, a proven global perspective and unique artistry merging together in a remarkable experience. It was a party of sensations which evoked the colours and landscapes of the most important gastronomic regions of Mexico.

"We strive to be the most comprehensive experience in terms of service, attention to detail, product quality and opportune delivery; therefore, creating a memorable occasion for INTERBRUSH 2012 made sense", said Enrique Mejia, PMM's General Manager, as he described PMM's new marketing image. Their stand was full of colour, and the icon of a pinwheel stood out.

As the company explains, "Pinwheels represent the transformation of knowledge into flexible technology, making it able to adapt to different aesthetic and functional shapes but always remaining efficient. This is why we have chosen the pinwheel as our icon: a quality experience and flexible service based on high technology are the invisible matter that makes PMM so visible to our customers".



The Chefs who provided the Contemporary Mexican Cuisine



Dennise Silva and Sales Team



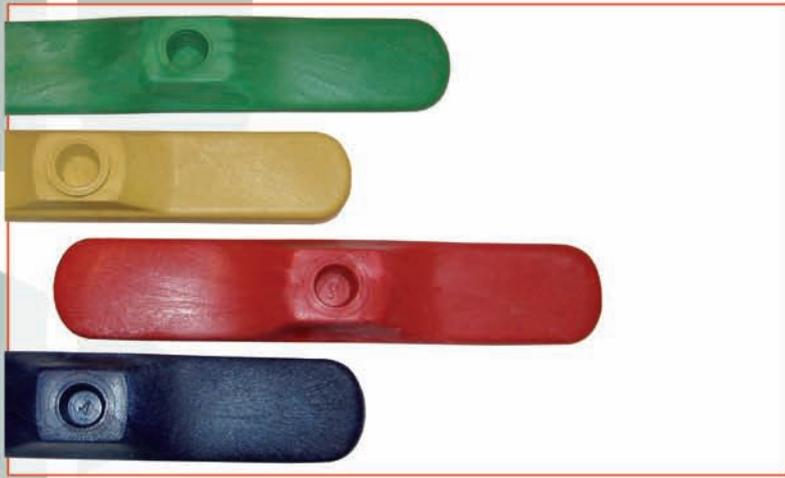
PMM Sales Team



PMM attracts visitors even/especially at last hour of the show!



The chefs: working well for PMM

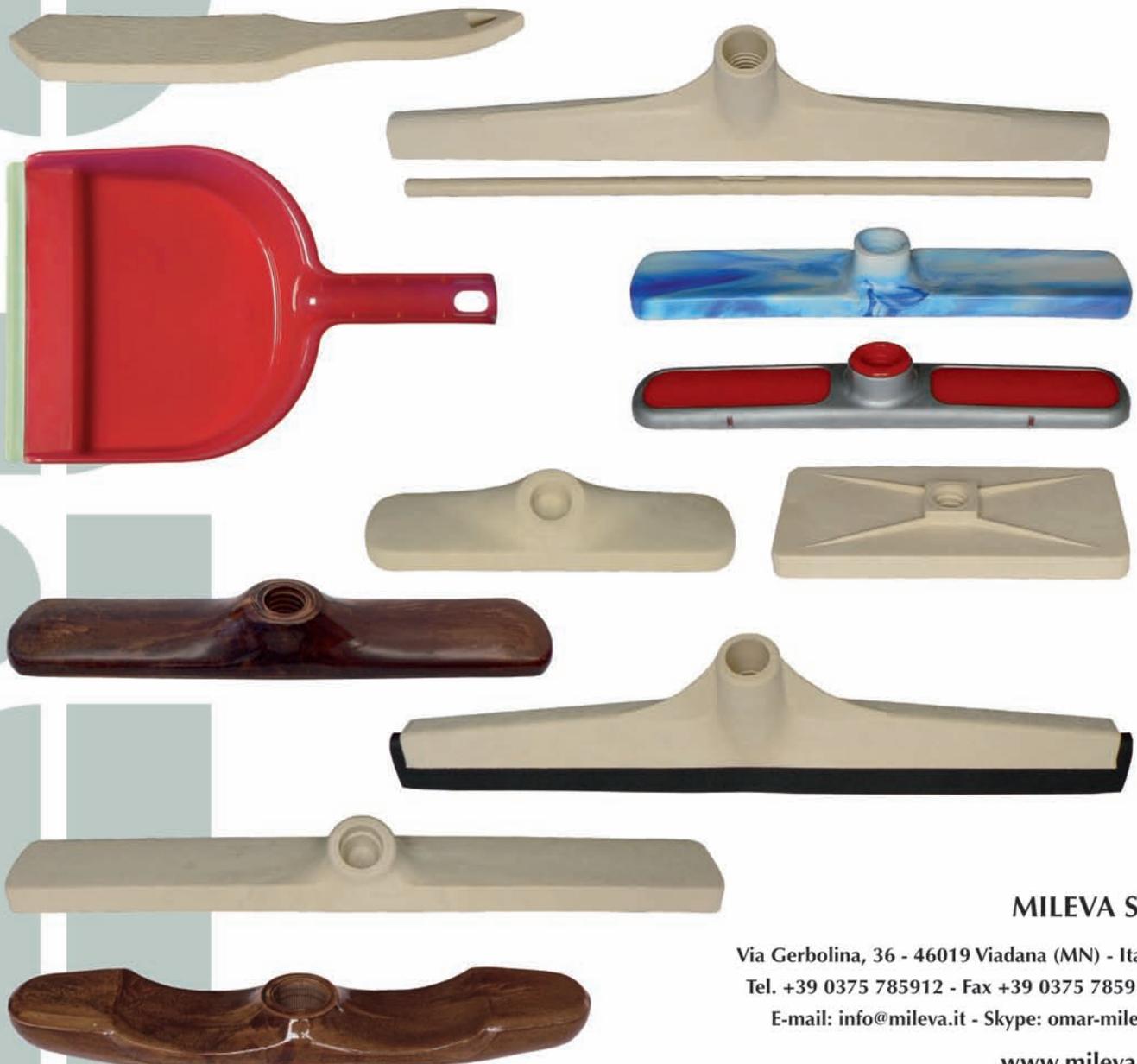


NEW

Natural coloured foamed plastic blocks



Plastic blocks for cleaning articles



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Via Gerbolina, 36 - 46019 Viadana (MN) - Italy

Tel. +39 0375 785912 - Fax +39 0375 785913

E-mail: info@mileva.it - Skype: omar-mileva

www.mileva.it



Interbrush Awards 2012:

Sponsored by Messe Freiburg and Brushwork Magazine

These awards were made based on an independent and neutral visitors' survey.



Borgi Group were recognised for the "Friendliest stand" award. The Award was received by Enzo Ferrari from Thomas Vesper of Messe Freiburg.



Boucherie was awarded "Most Informative Stand". Bart Boucherie and Lionel Bouchere received the award from Thomas Vesper of Messe Freiburg.



PMM was deemed "Most Colourful Stand". Enrique Mejia and Dennise Silva with the award with Daniel Strowitski of Messe Freiburg.



Zahoransky Group was given awards for "Most Impressive Stand" and "Best Company Publicity Materials". Ulrich Zahoransky and Robert Dous with the awards given by Daniel Strowitski of Messe Freiburg.



The fiber of our being



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website: www.mbk-kisslegg.de

MBK



FILI & FORME WAS THERE !

From Italian fiber experience take in the scent, value hygiene, go green!

How could we miss one of the most important event for the brush sector: the INTERBRUSH Exhibition !

We're satisfied in the fair that was a success for us both for numbers of visitors and their interest , in particular in new products.

Actually Fili & Forme, specialized in PVC and Polypropylene , during the fair had the pleasure to introduce and show to those customers who didn't know the new following production lines yet:

NOBACT Line –
Exclusive line of filaments from Fili & Forme which inhibits the formation and growth of bacteria and prevents bad smells.

SEDUZIONE Line – The first synthetic fiber able to release a pleasant fragrance that refreshes your rooms and broom closet.

FIBIO Line – The first and sole synthetic fiber that is completely biodegradable in about 5 years, against the 1.000 years required for the common used synthetic fibers.

The FIBIO technology is nowadays the less expensive for the biodegradation of the plastic materials, without affecting important agro-food resources for humans.

Fili & Forme production includes also :

Formula LIGHT – Used in high quality PVC products that require excellent flaggability , wide range of colours and lower cost than standard PVC filaments thanks to their 10% lower specific weight.

RECYCLE Line –
Filaments produced using well selected recycled raw materials, keeping good mechanical properties and good flaggability.

ORNAMENTAL Line –
Used to produce synthetic trees, Christmas trees, decorative wreaths , centerpieces and solutions that require low environmental impact.

Anti-UV Line - Used in outdoor applications such as artificial trees or to mask technologic fixtures and fittings which require protection by exposure to



sunlight.

The accompanying Declaration of Conformity provides a guarantee of stability for longtime.

It was really nice to talk with old customers and to meet new ones and we expect to obtain more business from the Exhibition that was, as usual, a really good experience !

The speech made by Marco Minelli at the 75th anniversary dinner for the Minelli Group, held at the Colombi Hotel Freiburg

Tonight I have been given the honor to speak on behalf of the Minelli company which this year celebrates its 75th birthday! First I would like to thank you very much for being here tonight to share with us this very special moment. But foremost I would like to address each one of you in person because your support and appreciation over so many years represent the most important success for the Minelli group.

As it happens with every important milestone in life, at such moments we naturally have to remember the past – all those extraordinary people who contributed to the success of our company with their passion, skills and hard work. Today we sincerely thank all of them. Much has changed in Minelli since that day in 1937 when our grandfather Francesco had the breakthrough idea to start the Minelli company

with the help of his three sons. The changes which took place in the company happened in regard to product design, development, manufacturing technology and market approach.

Unchanged, however, remains the company mission – that is to achieve the excellence in serving and supporting you, our customers, and make your story of success our story of success. As you all know,

in Minelli, we were never satisfied with being just a detached supplier but aimed to add value through advice and hard work together with you on the product. I can promise that we will stay true to this in the future.

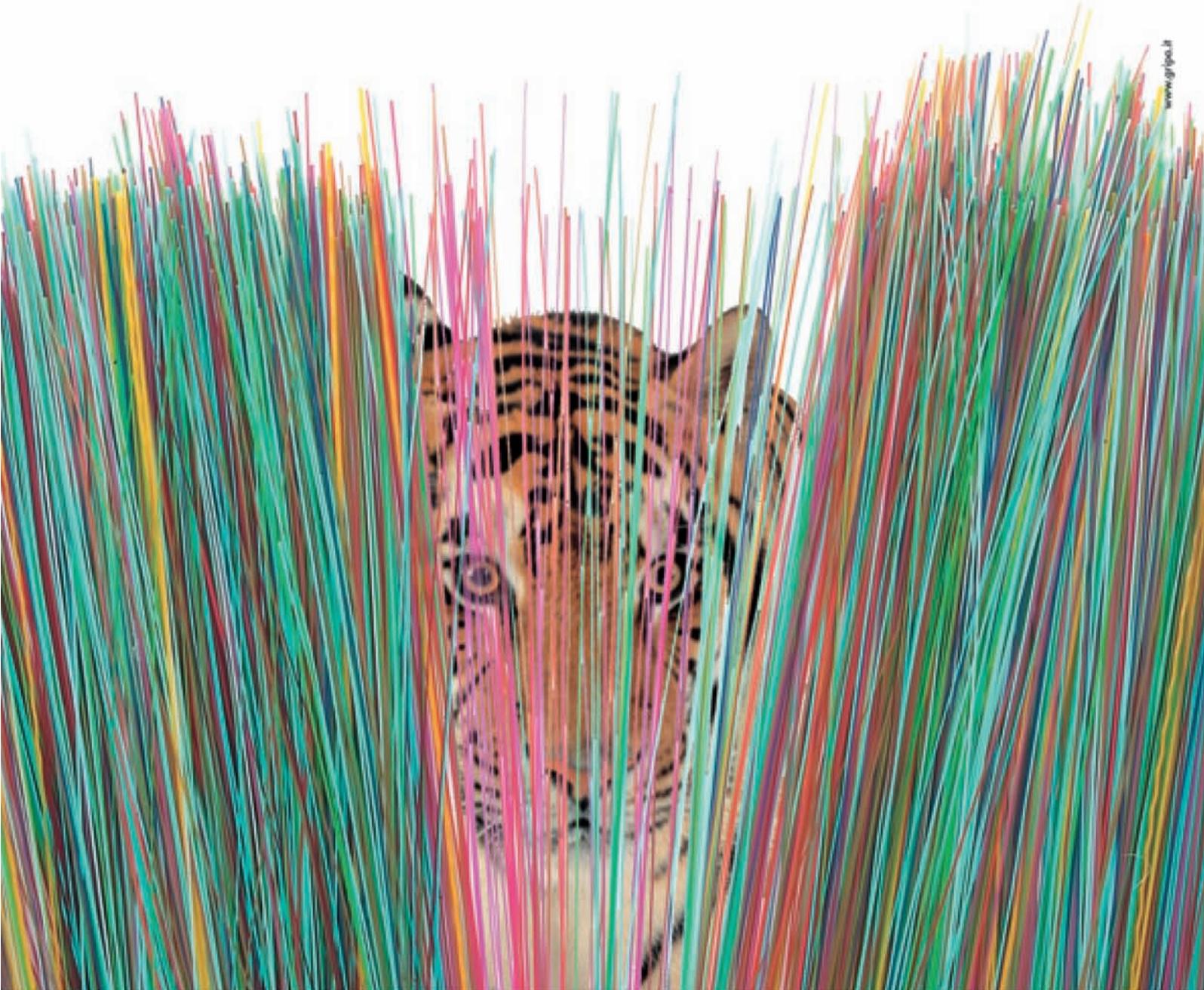
Turning to the future of our company, in Minelli, we believe that environmental sustainability, innovative ideas and superior quality of product and processes are the key-factors that will be shaping the future of the business and define the winners of tomorrow. This is exactly what we are investing in today to make sure the story that started 75 years ago will continue and flourish for many years ahead.

Despite the worsening general economic situation, and against some trends, at Minelli we keep on hiring new bright people, developing and investing in new technologies, opening up new markets and

acquiring new companies. We do it because we strongly believe in the future and we feel the responsibility of our social and economical role today more than ever.

In doing so, we are supported by the new generation who has already joined the company, fully believes in it and will certainly take over in the future.





www.filieforme.it

*High quality Synthetic fibres
for the
Brush and Broom Industry*

When it helps...



FILI&FORME

www.filieforme.com e-mail: export@filieforme.com

PlasticFibre Quality at Interbrush

The Interbrush Fair 2012 in Freiburg, was a resounding success for Plasticfibre. The number of visitors to our stand, as well as the interest in our products was very high, and greatly increased over previous editions of Interbrush.

Many new contacts were made, some of which have already become new customers and we are pleased to add these to our list of growing and satisfied partners around the world.

Having warm and friendly discussions while enjoying good Parmesan cheese and fine Italian Wines, is always enjoyable too!

The recent fair also gave us the opportunity to work alongside and in concert with our US Agent, Mr. Brian Crawford. We are proud of our association as well as his product knowledge and friendly style with customers.

At the center of attention to visitors of the Plasticfibre stand were our products, including the latest developments in Polyamide, PBT, PE, and PS filaments. Of course, we also exhibited our more traditional products like PVC, PP, and PET and these were of great interest as well.

The mission statement of our company is:

PLASTICFIBRE'S QUALITY WITHSTANDS THE TEST OF TIME

And while our company is quality driven, it was especially nice to receive compliments from our customers and friends to this point!



Pogliani: Success at Interbrush!

Pogliani Srl was proud to attend again the Interbrush exhibition, one of the most important event for the brush sector. The fair was actually a success for us for a very good crowd and quality of visitors really interested in our products. For anyone who may have not visited us or simply to refresh memory, here is a review of our company.

Pogliani Srl has been a leading supplier of raw materials to the brush trade for over 100 years. This experience, coupled with its ability to anticipate market requirements, enables Pogliani to maintain its position at the forefront of its sector today. Among its wide sales programme, Pogliani Srl would like to focus on one of its key product: the special synthetic filament **KREX®**. **KREX®** filament is a mixture of polyesters, chemically tapered widely used for the production of paint, cosmetic and artist brushes. **KREX®** filaments are available in any colour, level or crimped. Many colours and customized mixture can be produced – *You can have yr exclusive line!* **KREX®** can be produced also co-extruded that means filament with the internal and external layers in two different colours. *Product for special effect!* **KREX®** is registered trademark by KR Plastic Ltd – Thailand Contact Pogliani



where you can find many further key products such as:

Synthetic filaments PVC – Polypropylene – Polyethylene – Hollow and solid polyester – Nylon 6, 66, 6.10 and 6.12 Nylon 66 resistant to high temperature and antistatic – Abrasive filaments

Wires

Crimped brass wire and Phosphorous bronze wire – Stainless steel wire Hard (for crimping purpose) and soft (for twisted purpose) - PET coated galvanized steel wire – Round and flat wire for stapling purpose: in stainless steel (only round) – nickel Silver – brass – copper coated and galvanized.

Natural fibres

Tampico, Horse hair and Mixtures

See you at Interbrush 2016 !!



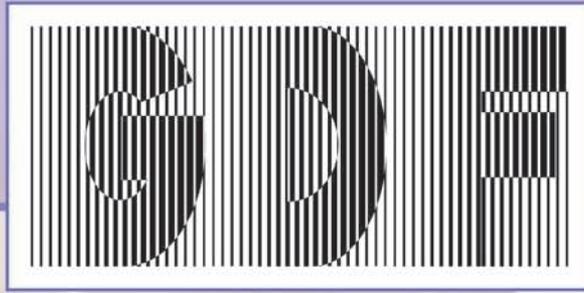
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Paint brush Ferrules - Paint Roller Components

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Supplies for the brush Industry



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VAT: IT02541021206

Interbrush Review-Exhibitors

ABMA - American Brush Manufacturers Association



David Parr - Executive Director of ABMA (pictured above, right, with Paul Miller and Kathy Parr) said: "We are promoting the Power of Connection".

Adtech (Shenzhen) Technology Co. Ltd.

Adtech (Shenzhen) Technology Co Ltd Adtech is the leading CNC brush machine manufacturer in China

Airstream Communications Ltd: Publishers of Brushwork Magazine

Brushwork: the official media partner of Interbrush and publishes the official showguide



THE WORLDWIDE BRUSHWORK DIRECTORY

The Worldwide Directory for Brushmakers and Suppliers is printed at the back of each issue of the magazine and also on our Website. It gives businesses an opportunity to advertise their contact details under a subject heading of their choice in print and online. This is an invaluable benefit to promote inter-company trade and private label opportunities

AL.GI srl



AL.GI srl has been in business since 1981 producing metal brooms handles' for markets within America, Asia and all over the world as well as the European market.

Anglo China Sourcing



The team at Anglo China Sourcing

ARIX SPA



ARIX is considered among the most important producers in the world of scouring pads, sponges, pet recycled fiber and plastic blocks for brooms and brushes.

Arnold Brush Components

Ferrules and handles for artist-, school-, cosmetic-, fitch- sash- and stencil brushes.

Art Materials Ltd.

Art Materials Ltd (Kirov, Russia) - offer a large range of different materials for artistic and cosmetic brush making: handles (raw and covering), wood dowels, tin ferrules etc.

AS GmbH

Produces FSC and PEFC certified wooden handles and blocks.

Avci Deri Tekstil Ltd



AVCI has manufacturer of mop and paint roller fabrics in Istanbul, Turkey since 1996.

B&F



Francesca Fantozzi of B&F srl said: Our impressions about fair are: good quality of visitors, good atmosphere for doing business, we were well received, we would like to see the fair every 2 years, this fair is very important for us its the only fair we participate for our work.

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Chaplin Wire offers a full range of brush wires with short lead times

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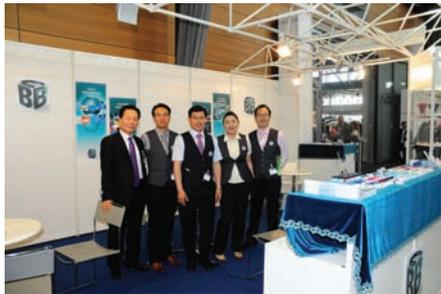
TAMPICO FIBER
Fibra de lechuguilla o ixtle

Baycinco, SL



Baycinco manufactures machines for the production of paintrollers and minirollers through the thermobonding technique that was invented and introduced into the market by the company.

BBC



BBC produces filaments for toothbrush and cosmetic brush such as monofilament, tapered filament, conjugated filament and other oral care final products.

Bekaert N.V./S.A.

Bekaert is the world's largest independent manufacturer of drawn steel wire products. Thanks

Berkenhoff GmbH



Birlesik Firca San. Ve Tic. Ltd.



Birlesik Firca San ve Tic A.S. supplies Mixtures, Paint Brush Handles and Ferrules.

Bizzotto Giovani Automation SRL



Marco Bizzotto and part of his team

Bizzotto specialises in three main sectors: Handle machinery; Woodworking Machinery; and Industrial Automation.

Borghi S.P.A.



See more in our report on page 10 of this issue of Brushwork magazine

Borghi s.p.a. of Castelfranco Emilia – Italy unveiled their newest technology for the Broom, Brush and Mop Manufacturing Industry at INTERBRUSH 2012. Borghi goes "beyond the tuft" to give complete technological solutions for many facets of the Broom, Brush and Mop Industry.

GB Boucherie N.V.



Bart Boucherie Jr (right) and colleague

Boucherie builds customized production lines for general brushware (brooms, banisters, dishbrushes, scrubbing brushes, toilet brushes,...), personal & cosmetic brushes (bathbrushes, nailbrushes, mascara brushes), industrial brushes (roller brushes, vacuum cleaner attachments, wire brushes,...) and oral care products (toothbrushes, interdental brushes, denture brushes) and other high precision parts.

Brigaud sas



Fabrica de Brochas Perfect SA CV / Perfect Fiber



Rodrigo Ripstein in negotiation with a customer

Brush Fibers Inc



Friendship is a big part of the success of Monahan filaments.

BZ



BZ Pinselentwicklungs- und Herstellungs GmbH is one of the most important producers of schoolpaint, artist, hobby and industry brushes.



plastic injection moulding



blockdustpansetaccessories

moulding technologies



• IML



• BI - MATERIAL



• GAS INJECTION



BLOCKS

DUST PANS

SETS

ACCESSORIES



Chaplin Wire



Richard, Charles and Mary Hamilton

Chaplin Wire is a specialist supplier of wires for the brush industry it offers high quality flat anchor wire in nickel silver, brass, and aluminium for use in the manufacture of toothbrushes, nailbrushes, dish wash, hair brushes and household brushes.

In 2011 Chaplin Bros introduced their new toothbrush anchor wire 'AluUltra' to the market which is a significantly cleaner product than standard aluminium wire.

CO.B.EM S.r.l



Elena Becher and Stefano Bernardini

Collanti Concorde SRL



Gianluca Gemignani

Conflandey Industries

Conflandey Industries, a subsidiary of SAARSTAHL Germany, has enjoyed more than 100 years tradition and experience in the production of high quality speciality wires meeting the latest, stringent specifications.

DKSH Brush and Apparel Ltd.



Reinhold Hoerz

DKSH Brush and Apparel Ltd. offers: Chinese Bristles, Horsetailhair, Cattletailhair, Goathair, Synthetic Fibres, Vegetable Fibres, Mixtures. DKSH Brush and Apparel Ltd. is the main dealer in its field, due to: large stocks, strict quality control, keen quality/price ratio, timely delivery, credit facility in currency of choice, fair terms
DKSH Brush and Apparel Ltd. is also the sole Agent of MGG MECCANICA, Italy, a leading manufacturer of paintbrush machines.

Christof Döring GmbH

Christof Döring GmbH is a traditional German manufacturer of wooden products with an excellent international reputation as a manufacturer of handles "Made in Germany" for Artists', cosmetics and paint brushes.

Draht-Knips GmbH



Jurgen Knipps

Draht-Knips provides Quality Steel Wires for the Brush Industry
Draht-Knips is a family company serving the market for brush wires for more than 70 years.

DuPont



Part of the team working on the Dupont Stand.

Founded 71 years ago to develop consumer products from newly invented nylon polymer, DuPont Filaments offers a wide range of monofilaments for premium quality brushes and unique industrial applications. From cosmetic brushes to toothbrushes, industrial brushes to paint brushes, DuPont makes filaments in the colors, stiffness, softness—to meet your unique application requirements.



Product demonstrations on the DuPont stand proved to be a great attraction

Eqmaxon Corp.



Eqmaxon Corp showed a highly innovative range of products including nano silverfilaments to reduce bacteria on toothbrush filaments and PLA toothbrush handles which is made from corn starch.



DKSH Brush and Apparel Ltd.

A successful past. An exciting future.

Being part of the world's leading Market Expansion Services Group DKSH enables us to provide excellent services to the brush and broom industry. Large stocks and a wide range of products as well as just-in-time deliveries underline our position as the market leader.

DKSH is the global leader in Market Expansion Services, employing 22,000 specialists in 460 business locations all over the world. We help companies to grow their businesses in

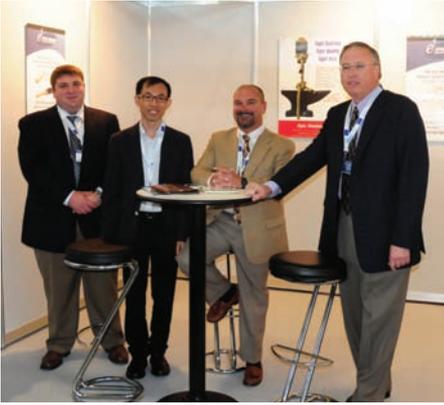
and with Asia, providing all the knowledge, advice, relationships, and on-the-ground logistics they need.

To find out more about us and the services of our specialized Business Units Consumer Goods, Healthcare, Performance Materials, and Technology, visit us at www.dksh.com

For more information on the brush and broom industry please contact us at +41 44 386 7900

Think Asia. Think DKSH.

Epic Resins Corp.



Matthew Veenhuis, Chong Hee, Dan Veenhuis and Pete Swist

Epic Resins is a custom formulator of epoxy resin and polyurethane systems its paint brush and roller compounds offer excellent adhesion to natural bristles, nylon, polyester and olefin filaments, as well as vinyl substrates. Epic Resins provides both two component epoxy resin adhesives as well as one component polyurethane moisture cure adhesives to serve the paint brush and paint roller markets.

FEIBP



FEIBP supported by leaders in the European industry

F.Ili Dalle Crode Spa



Colourful as ever, the team from Delle Crode

Fili & Forme s.r.l.



An impressive team from Fili & Forme

Fili & Forme produces monofilaments for various markets for home, personal care, industrial, technical and sports.

The Fili & Forme' products line include: Monofilaments in PVC, that can be produced also UV resistant for long lasting under sun exposure and Antibacterial to reduce and avoid growth of bad smells forming; Monofilaments in Polypropylene; PS and SAN.

FRANK Bürstendraht GmbH



Ralf Dirk Gerland

FRANK Burstendraht is a German manufacturer of untempered steel wires, especially for road and airport sweeping and for all kinds of technical brushes. Frank supplies bright, galvanized, brass-coated and stainless wires, flat or crimped, on spools or cut to lengths with different resistances.

Friedrich Platt GmbH



Reili Rietdorf and Urte Rietdorf

G.D.F. di De Franceschi



Paul Lampo of Babylon Co, Gabriella De Franceschi and Omar Della Valle of Mileva

Gebr. Erfurth OHG



Two generations of industry suppliers

Gover, Horowitz & Blunt Ltd.

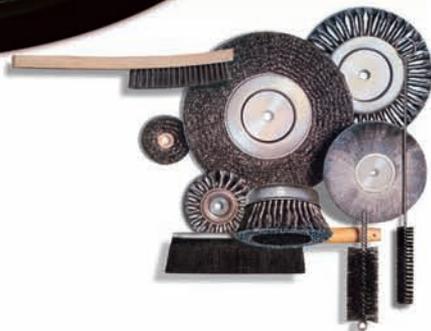
Gover, Horowitz & Blunt Ltd supplies raw materials throughout the world of brush manufacturing. Products include natural fibres, synthetic fibres as well as Coir Door Mats and related items.



every
3.1
seconds

**someone, somewhere,
uses a Mill-Rose brush.**

24 hours a day, 365 days a year!



There's a reason why Mill-Rose is the largest manufacturer of twisted-in-wire brushes in the United States. We make the finest brushes money can buy. Brushes that are designed to give long-lasting performance long after other brushes fail.

We've been making brushes since 1919. Millions of them. In every size, shape and material imaginable. So if you require a brush that stands the test of time, call us. Chances are, we have it in stock. If not, we'll have our engineering team design it and make it from any material the job calls for. Isn't it time you used a Mill-Rose brush? Call, fax or visit our web site.



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Charles E. Green & Son, Inc.



John Green with his daughters Rebecca Sullivan and Caitlin Green on their impressive stand featuring Milliken machines as well as traditional products from Charles E. Green and Son, Inc

Hahl Pedex



Günter Muckenfuss and Andrew McIlroy

Andrew MacIlroy of Hahl-Pedex told us:
 "We were very satisfied with the quantity and quality of the visitors to our stand, especially looking for abrasive and dental care filaments.
 We showcased 2 new abrasive products and had great interest in this area, so much so, we ran out of printed marketing material after the first day and had to send for more for Thursday and Friday! We are now in the process of following up on the enquiries and sampling.

Heidler Sondermaschinen



Andreas Heidler

International Fiber Distributors AG

With over 50 years of experience, IFD-AG is one of the largest and best distributors of processed natural fibers for Europe and Asia. Through our web of distributors, IFD-AG carries a complete line of vegetable and animal fibers..

Edward Jackson (Engineer) Ltd.



Edward Jackson (centre) with his team

The Edward Jackson range of Paint Roller Machinery Edward Jackson has been supplying high quality and reliable machines to the world-wide paint brush and paint roller industry for over 35 years. The current range of roller making equipment covers the needs of both high and low volume producers.

Jinxiang Bristles Industrial Co., Ltd.

CONSISTENCY Since 1954, we have been producing natural bristles with expertise. The whole production process from raw material procurement to finished product is under strict control and certificated by ISO 9001:2000.

SUITABILITY Jinxiang Bristles has established its own 6-grade quality system by the experience of decades of exporting worldwide. Customers may find right price for right product. The shortest lead time and no limit for MOQ.

JINXIANG BRISTLES INDUSTRIAL CO., LTD.

Rings, Coils and TPE Sponges, Whisks and Grey Bristles Ribbing and Cut Butt Bristles, Washhead, Black Crystal and Golden Crystal Bristles

KOCH Pac-Systeme GmbH



Wolfgang Braun, Markus Bohringer and Thorsten Alber

K.R. Plastic Industries Co. Ltd.



KR Krex provides a wide range of synthetic and natural filaments with constant and unique quality control at economical cost.

Konex Co. Ltd.

KONEX Co. Ltd, is a Polish manufacturer and distributor of plastic household cleaning assortment, metal broom handles and PP/PET brush fibers.

König P. SRL

S. C. König P. Ltd. is a woodworking company its field of activity is the production of broom blocks and brush blocks made out of wood.

Kraiburg TPE GmbH & Co. KG



KRAIBURG TPE manufactures thermoplastic elastomers based on HSBC (hydrogenated styrene block copolymers) and markets them all around the world.

Kultur-Haus Todtnau e.V.



Reiner Zahoransky and Friedrich Busse

Leistner Werkzeug GmbH



Monika Leistner and Klaus Spitzner

Lichuan Hongli Bristle Making Co., Ltd.

Lichuan Hongli Bristle Making Co Ltd., founded in 2001 is a bristle acquisition, production, development, sales and exports in one of the export-oriented enterprises. The company's main production of various types of boiled bristles.

Drahtwerk Friedr. Lötters GmbH & Co. KG

Tradition and progress are the substantial bases that have guided the development of our company in the wire industry. Since 1912, and now in its third generation, the private company Drahtwerk Friedr. Lötters is a leading a producer of iron and steel wires.

Malinski Madeiras



Malinski Madeiras is one of the largest wooden handles producers in Brazil, with two facilities and company owned forests. We work primarily with Pine (which is FSC certified) and Tauari, a medium density and very stable tropical species well suitable for handles and dowels.

Mapel spa



Marcegaglia Oskar



Marcegaglia Oskar is the world's leading manufacturer of steel handles for broom, brush and DIY, with the widest product range including fixed, telescopic, multi-piece and polygonal handles with painted, chromed, one or multi-layered plastic coated surface.

Marco Kracht



The company Marco Kracht is involved in the production of flagging knives supplying them mainly to companies producing machines for the broom production.

Paul Marsh LLC

Celebrating Excellence We make a difference

Quality, Service & Reliability
China Bristles

(Prompt & Forward Requirements)
Horse Hair, Fine Hair, Synthetic Filaments
Bristle Mixtures, machinery, New and Reconditioned, Parts and Service
Brush Components and Brushes (Heads, handles, Pins Ferrules etc.
Paint Roller Components (FramesS, Covers, Trays etc.)
Epoxy Resins and Adhesives
Phenolic Paper, Paint Roller Fabrics.

MBK Maschinenbau GmbH



The Team at MBK

MBK are the largest German manufacturer of paint roller machinery, with a wide range of products on offer.

Mileva srl.



Guilio Setti and Gabriella De Franceschi

Mileva is in the business of moulding plastic materials for the production of blocks for cleaning articles. Mileva Srl offers a wide range of foamed and solid plastic blocks for brooms, brushes, floor brushes and squeegees.

Minelli S.p.A.



Minelli's products and business sectors include: wooden handles for: paint brushes, decorating applicators, tools, artist brushes, hair and cosmetic brushes; wooden accessories for kitchen and furniture, promotional items, luxury packaging accessories and gun stocks.

Moissonnier



The Team from Moissonnier with visitors

MOISSONNIER is the European specialist for hair/synthetic mixtures for paintbrushes, brooms, hairbrushes. It also offers tipping, flagging and mixtures with bristles, horsehair, tapered filament, hollow polyester PBT/PET chemically tipped, nylon, PVC.

Monahan Filaments Inc.

See picture under **Brush Fibers Inc**

Mops



The sales team from MOPS

Mount Joy Wire Corporation



Jaqueline Egger and John D. Stanaway

Nan Jing Skyland Business and Industrial Co., Ltd.



Novoplast snc di Ciampi & C



ONB Hardware Fty (China) Ltd.

ONB Hardware Fty (China) Ltd is a sales agent of Pessi, a professional synthetic filament factory in China. We have full range of product: solid or hollow tapered, chemical dyed, level or conical shape filament and synthetic bristle.

Paggin



Stefano Pagin and his team

Il Panda S.p.A. Div. Ecopolish

Ecopolish means doing a clean-up job in harmony with the nature that surrounds us. Il Panda offer a line of high-tech fabrics that it has developed with years of experience.

Pharaoh Fiber Co.



Excellence from Egypt: the Pharaoh Fiber team

Plasticfibre SPA



Plasticfibre prides itself in being the first filament producing company to offer a complete range of filaments to the brush trade. These fibres are used in a variety of industrial and manufacturing sectors. In addition to its synthetic filament offering, Plasticfibre also supplies the vegetable fibres Tampico, Broomroot, Palmyra and Union mix.

POGLIANI s.r.l.



Pogliani Srl has been a leading supplier of raw materials to the brush trade for over 100 years. This experience, coupled with its ability to anticipate market requirements, enables Pogliani to maintain its position at the forefront of its sector today.

Among its wide sales program, Pogliani Srl would like to focus on one of its key product: the special synthetic filament KREX®.

KREX® filament is a mixture of polyesters, chemically tapered widely used for the production of paint, cosmetic and artist brushes.

Pragma Speciality Filaments

PSF toothbrushes and filaments are of the highest quality in terms of aesthetics, functionality and durability. Since the introduction of our product line, we have been exporting both filaments and finished toothbrushes to many countries.

Presma S.p.A.



The Canziani family of Presma and colleague

Presma SpA from Varese (Italy), worldwide leader in manufacturing of "Made in Italy" multi-station injection moulding machines for foamed, recycled and double component thermoplastics (sandwich structure

PMM Proveedora Mexicana de Monofilamentos



PMM sales team

See our report on page 35

Rachelli Aristide s.r.l.



Rodillos Tanger Sarl AV



The team from Tangiers Morocco

Rothlaender & Co. GmbH



Yves Martin with Karl-Ernst Rothlaender - CEO

provides import and stock-distribution services with large facilities and warehouse logistics specialized in contract manufacturing in Asia.

Rothstein GmbH



Rothstein Draht GmbH is one of the most important and largest producers of brush wires. It produces all kinds of crimped and straightened wires used in today's brush industry.

S.DINI SRL



Schlesinger Maschinenbau GmbH



Winfried Schaefer (second right) and colleagues

SCHLESINGER builds the complete program for the brush industry.

This includes machines to produce household brushes, technical brushes, brooms, cylindrical brushes, disc brushes, strip brushes, special brushes as well as trimming machines.

Hans Schuhmann oHG



The worldwide team from Hans Schuhmann

Hans Schuhmann OHG, remains a family-run company with more than 100 years of experience in the international handle and brush back business. Schuhmann is your prime address for high-quality supplies, produced with passion for detail and always designed for the customer's needs.

Selehdar Fiber



The Selehdar Fiber team from Egypt

S.I.B.O. Snc Di Alberto Brusa & C.



Graziano B Antonini and colleague

Tai Hing Nylon Filament Products Co.



William and Wilson Lau and team from Tai Hing

Sharpwire Industries (India) Pvt. Ltd.



Vijay K. Khatri and Kamal A. Khatri

S.I.B.O. specialises in the manufacturing of mechanical, hydraulic and CNC machines, as well as automatic and semi-automatic lines, for the production a variety of different wooden items..

S.I.T.A. srl

Sita, has been active for over 35 years in the production of cold-rolled welded metal pipes. In the last three years, Sita has also become well known for the variety of metal handles it produces.

Spandauer Velours GmbH & Co. KG

Spandauer Velours is one of the leading manufacturers of high quality woven pile fabrics for paintrollers and cleaning tools.

Shenzhen Tidy-Feel Filaments Co. Ltd.



The sales team for Wolf abrasive filaments

Steel Wire Saxonia GmbH



Harold Uhlig

STP Società Trasf. Polimeri SRL

S.T.P. Società Trasformazione Polimeri produces and distributes worldwide excellent quality synthetic monofilaments - nylon, polyester, polypropylene - for all different brush applications (toothbrushes, paintbrushes, brooms, cosmetics, household brushes, technical brushes).

Tai Hing obtains high quality material from USA, Japan and Europe to produce different kinds of filament for making brushes, including Nylon 6/66/612/46 PP, PBT (solid hollow/tapered) PET, (solid hollow/tapered) Recycle PET PE, PS and PVC Filaments

Taixing Kunnal Filament Co. Ltd.



Taixing is a professional factory producing the filament for brushes. including PET series, PBT series, PA series and PP series.

Techno Plastic s.r.l.

Techno Plastic did not have any machinery on display at InterBrush due to the size of their equipment. However, Techno Plastic did have something to show, as they introduced the NEW FACE of Techno Plastic, complete with new Logo, Literature and Product Offerings.

Shijiazhuang Golden Harvest

Shijiazhuang are an experienced brush hair/fibres supplier since the 1980s. A trusted supplier of some well known companies dealing with brush hair/fibres in EU. Business activities cover hair/fibres for paint brush, cosmetic brush, artist brush and other brushes.



Teknostampi Srl

Teknostampi is a new company, established by people with 30 years experience in the manufacturing of technical molds for thermoplastic materials processing.

THF Transcarpatische Holzwarenfabrik



Brian Crawford and George Schaumloffel

Founded in 2006, today the Transcarpathian Wood Products Factory has become one of the largest manufacturers of wooden blocks for brooms and brushes in Europe.

TMI srl Trafiliera Ferro Acciaio

T.M.I. S.r.l. – Trafiliera Ferro Acciaio is an



Italian company, manufacturer of high and low carbon steel wire. The company has specialized in the production of brush wire.

Toray Monofilament Co., Ltd.



Innovative filaments from this Japanese company

TTS



Li Xin Guang and colleague

Tyber/Tissavel

Tyber/Tissavel is one of the world's leading manufacturers of fabric for paint rollers and cleaning tools.

Unimac s.r.l.



Vanes Villani - Export Sales Manager and colleague

UNIMAC is active in the following areas with its products:

- 1 Broom Handles manufacturing
- 2 Metal Wire treatment
- 3 Metal Brushes manufacturing
- 4 Flat or convoluted wafer broom manufacturing

UNIMAC srl is represented by BORGHI Spa as sole Agent Worldwide.

Vivian Far East Ltd.



Vivian Far East Ltd in joint venture with Ningbo-Italy China plastic and mould factory specialising in the production of moulds for thermoplastic machines.

Vogel Import Export N.V.



Thomas Brusselle, Pieter Raman and Carolin Cuypers

Vogel Import Export NV sells worldwide yearly approx. 35 million wooden handles and is therefore considered as world leader for the distribution of handles.

Vogel Import Export NV offers handles in a wide range of wood species. These mainly originate from South America.

Warna Exporters (PVT) LTD.



Rajitha Fernando and colleague

Warna Exporters have the capabilities to fully manage the production process from tree cutting and preparation through to filling and shipping orders to customers around the globe.

Wöhler Bohemia s.r.o.



Wöhler Brush Tech GmbH



Wöhler Brush Tech GmbH offers specialty machines and complete production systems for all types of technical brushes for industrial applications. Due to different degrees of automation, starting from low-cost semi automatic solutions, automatic NC systems up to fully automatic CNC solutions, we can accommodate every requirement.

WOMA

Within just four years since founding the company WOMA has become successfully



Maria and Daniel Köhler had a very busy three days at Interbrush!

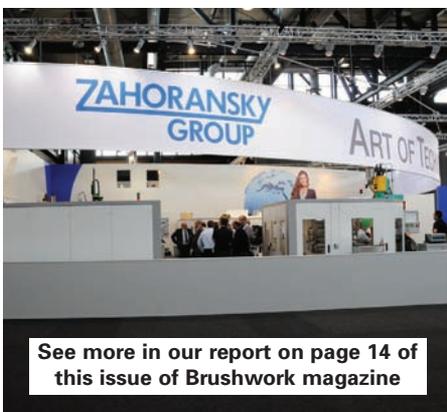
established in the brush industry. WOMA deals worldwide with used machines for the various fields of brush and broom production.

Yorkshire Fur Fabrics Ltd.



David Edwards - Sales Executive

Zahoransky AG



See more in our report on page 14 of this issue of Brushwork magazine

The ZAHORANSKY brand stands for state-of-the-art technology in mechanical and plant engineering. As a full-line supplier of injection molding tools, automated solutions, packaging machines, tufting and finishing machines for toothbrushes, brushes and brooms, ZAHORANSKY guarantees highest quality, reliability and specialist know-how.

Zhejiang Ruifeng Brush Co Ltd



Zhejiang produces brushes with materials: bristle, synthetic, polyester etc with different styles of wooden/plastic handles. We also produce materials of bristle, mixture, paint roller frame/tray.

German Brushware Associations merged

On 18th March 2011 the three German brushware manufacturers associations decided formally to merge into one new association, called "Verband der Deutschen Pinsel- und Bürstenhersteller e.V."

By this consolidation they hope not only to join forces of the three former associations and to optimize costs but mainly to create a uniform platform covering the whole German brush industry.

Mr. Thorsten W. Stollberg has been voted for President for a period of 2 years. He is accompanied by Mr. Hans-Friedrich Bieringer of Ocean as well as Mr. Stefan Waldhier of Augsburg Pinselfabrik. For the time being Mr. Hans Zahn is coordinating the headquarters in Bechhofen.

The association "Verband der Deutschen Pinsel- und Bürstenhersteller e.V." is following the former "Bundesverband der Deutschen Pinsel- und Bürstenhersteller" and is therefore still supporting the interests of Brushware manufacturers being part of the European Brushware

WOMA's first participation at Interbrush

For the first time WOMA exhibited at Interbrush. Alongside company owner Daniel Koehler and his wife and sales manager Maria Koehler Mr Dmitry Volkov was taking care for customers from the Russian speaking countries.

At the booth we met representatives of about 150 companies from all over the world. Mainly brush manufacturers interested in buying or selling second hand machinery. Also a lot of existing customers took the chance for public relations or talking with us about future projects.

This caused a high attendance at the barely twelve square meter booth from the first to the last day. Some visitors tried several times to talk to us. At this point we would like to thank all the visitors at our booth, especially those who even "stood in line" to wait!

Many visitors used the chance to take a look into our workshop via the large flat screen on the wall. About 20 projects from the last four years were presented. There, a lot of complete overhauls are shown which impressed our visitors.



A special highlight was the introduction of the new online marketplace, which Daniel Köhler set up at our client's suggestion. At www.woma-market.com brush manufacturers can sell their surplus of stock from now on. The idea found much support due to the high raw material prices. Some visitors already signaled at the booth to use the platform soon for offering bristles, filaments or wooden items they don't need any more and just use too much space. Your offers are welcome!

By taking part in Interbrush 2012, WOMA has shown (only 5th trading year), that it is already established in the brush industry. We have sent a signal to the fair visitors that WOMA is an inherent part of the supply side for brush production. Thanks to the young, dynamic company management and the committed employees we have succeed in getting part of a small but interesting and demanding sector. All this with chances of upward growth and further success - as some Interbrush visitors prophesied.



*Brushes
are Beautiful*

ABMA AMERICAN BRUSH
MANUFACTURERS
ASSOCIATION

www.abma.org



Welcome to Sankt Gallen - Bodense



Located midst in a hilly landscape and with a panoramic backdrop of the majestic Saentis and the Alpstein massif: welcome to the St Gallen – Lake Constance region.

Where opposites combine to provide everything you could want for your holiday. The hustle and bustle of St Gallen with its Abbey District, elevated to the status of World Heritage Site, is a must-see for any city break fans. On the banks of Lake Constance, from Rorschach to Altenrhein, you can while away the time at the lake beaches, enjoy water sports or visit exciting museums dedicated to flying and transport. The countryside around St Gallen offers hikers, walkers and cyclists a rich variety of trails with delightful panoramas of mountains and the lake.

The entire St Gallen Abbey District has been a UNESCO World Heritage Site since 1983

The best known city landmarks are the Baroque cathedral with its twin spires and the Abbey Library with its exquisite Rococo hall. During the “St Gallen Open Air” summer festival, the abbey courtyard with its grandiose Baroque cathedral is turned into a stunning backdrop for an exclusive cultural event under a starry sky.

For more information on Sankt Gallen go to:
www.st.gallen-bodensee.ch/en/index.cfm

Speakers & Events

Subject: Peakoil - A scarce and coveted resource



Speaker: Daniele Ganser Biography:

Daniele Ganser is a Swiss historian who specializes in inter-national relations and international history from 1945 to today. His research interests are peace research, geostrategy, secret warfare, resource wars, globalization and human rights. He teaches at Swiss universities, including the history department of Basel University. His current research is focusing on the so called “war on

terror” and peak oil (www.peakoil.ch).

Daniele Ganser was born in 1972 in Lugano in the Italian speaking part of Switzerland and grew up in Basel in the German speaking part of Switzerland. From 1992 he studied Ancient and Modern History, Philosophy, English Literature and International Relations at Basel University in Switzerland, Amsterdam University (UVA) in the

Netherlands and at the London School of Economics and Political Science (LSE) in England. He obtained his Master in history in 1998 summa cum laude and his PhD in history in 2001 insigni cum laude. He speaks German, Italian, English and French.

Subject: “Europe – and the Future“



Speaker: Beat Kappeler Biography:

- Commentator at Neue Zürcher Zeitung am Sonntag
- Member of the Federal Communications Commission 1997-2007 (regulator)
- Author at the weekly „Die Weltwoche“ in Zurich 1993-2002
- Professor for Social Policy at the Institut de Hautes Etudes en Administration Publique (IDHEAP), Lausanne, from 1996 to 2000

- National Secretary of the Swiss Trade Union Confederation 1977-1992
- In this function: member of the federal anti-monopolies commission and of the „Conseil suisse de la science“, 1977-1992
- Free-lance journalist in Economics 1972-1977
- Studies at Geneva University (licence ès sciences politiques, Graduate Institute of International Studies 1970) and at Freie Universität Berlin
- College St. Antonius in Appenzell, federal maturity (type A, latin, greek) 1966
- Honorary doctorate in economics of the University of Basle 1999
- Zurich Prize for Journalism 1999
- German Prize “informedia” for Journalism in Economics 1996
- Prize for journalists on finance 2003

Brush Forum and Technical Meeting Point

All the manufacturers of finished brushware goods and suppliers, including those who will attend the congress, will have the opportunity to present their companies and products in the exhibition space, the same area as allocated to the sponsors, close to the conference room. The “Brush Forum” is allocated to all the producers of brushware and suppliers as well (separate from our sponsors) and has the purpose of showing other FEIBP members the technical aspects, characteristics and uses of their products.

The “Brush Forum” will take place on Thursday 22 September from 10.00 to 18.00 hours and again on Friday 21 September from 09.45 to 16.00 hours, whereas the presentations can remain in the exhibition space during the entire Congress. The registration fee is only 100.00 for a space, including table, two chairs and electrical connection for audio/video presentation.

Don't miss this opportunity!

6th FEIBP Innovation Award

At the 54th FEIBP-congress, 20-22 September 2012, St Gallen, Switzerland, the 6th FEIBP Innovation Award will be in the spotlights.

The main aim of the Innovation Award is to stimulate those companies that are, directly or indirectly, involved into the brushware industry, to show their most recent products and to pay attention to new product developments.

The participation to the FEIBP Innovation Award is open to every individual member of FEIBP.

The annual congress of the European Brushware Federation is the outstanding platform for the exposure of the innovative character of our industry.

An appropriate exhibition space during the Brush Forum will be offered.

See www.eurobrush.com for details.

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Index of Advertisers June 2012

ABMA	39
BORGHI	11
BROCHAS PERFECT	25
CHAPLIN WIRE	25
DKSH	29
DUPONT	9
EPIC	IFC-2
FILI&FORME	21
GDF	23
GREEN	22
INTERBRUSH	FC-1
JEWEL WIRE	7
LANOCO	15
MILEVA	17
MILL ROSE	31
MOISSONNIER	19
MBK	19
PELRAY	7
PMM	7
ROTHLAENDER	44
S.DINI	27
SCHLESINGER	BC-44
WOEHLER	13
WOMA	59
ZAHORANSKY	5

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➔ BFK1/E5

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